READ THESE INSTRUCTIONS FIRST

Write in soft pencil.
Do not use staples, paper clips, highlighters, glue or correction fluid.
Write your name, Centre number and candidate number on the answer sheet in the spaces provided unless this has been done for you.

There are forty questions on this paper. Answer all questions. For each question there are four possible answers A, B, C, and D.
Choose the one you consider correct and record your choice in soft pencil on the separate answer sheet.

Read the instructions on the Answer Sheet very carefully.

Each correct answer will score one mark. A mark will not be deducted for a wrong answer.
Any rough working should be done in this booklet.
1. Which action is evidence that a country is a planned economy?
   A. A central bank plans an interest rate change.
   B. A government plans the allocation of all resources.
   C. A local authority plans a new library.
   D. A ministry of finance plans the annual budget.

2. Which statement best explains why drought is an economic problem?
   A. Drought cannot be controlled.
   B. Rainfall is unreliable.
   C. The effects of drought involve the government.
   D. Water is a scarce good.

3. What is **not** an example of a factor of production in a hairdressing business?
   A. a haircut
   B. a hairdresser
   C. a hairdressing shop
   D. a hair-drier

4. What might increase the use of money as a medium of exchange?
   A. an increase in income tax
   B. an increase in interest rates
   C. an increase in savings
   D. an increase in specialisation

5. A state-owned industry is sold to the private sector. The industry consists of a number of very large factories.
   Which is the most likely change in business organisation to result from this?
   A. from private company to public corporations
   B. from public company to public corporations
   C. from public corporation to public companies
   D. from public corporation to private companies
6 The following table gives information about four companies.

Which one of these companies is not a multi-national company?

<table>
<thead>
<tr>
<th>company</th>
<th>number of countries in which the company has shareholders</th>
<th>number of countries in which the company has factories</th>
<th>number of countries in which the country sells its products</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>2</td>
<td>1</td>
<td>100</td>
</tr>
<tr>
<td>B</td>
<td>1</td>
<td>2</td>
<td>50</td>
</tr>
<tr>
<td>C</td>
<td>10</td>
<td>20</td>
<td>20</td>
</tr>
<tr>
<td>D</td>
<td>20</td>
<td>5</td>
<td>1</td>
</tr>
</tbody>
</table>

7 In 2002 the trade union representing workers on the London Underground public transport system called a strike.

Which condition would make a strike least likely to be successful?

A The demand has to be met at a certain time.
B The product or service is regarded as a necessity.
C The union represents a high percentage of the workforce.
D There is a wide range of alternative services.

8 What is a function of a central bank?

A to decide government spending
B to determine all interest rates
C to issue new currency
D to lend to private businesses

9 Which company operates in the primary sector?

<table>
<thead>
<tr>
<th>company</th>
<th>description</th>
</tr>
</thead>
<tbody>
<tr>
<td>A Century City</td>
<td>Hong Kong holding company with property and hotel interests</td>
</tr>
<tr>
<td>B Compass East Industries</td>
<td>Thai ceiling fan manufacturer</td>
</tr>
<tr>
<td>C Delta Gold</td>
<td>rapidly expanding Australian gold and platinum mining company</td>
</tr>
<tr>
<td>D First Bangkok City Bank</td>
<td>medium-sized commercial Thai bank</td>
</tr>
</tbody>
</table>
10 The diagram shows the demand for and supply of a product. The original equilibrium is at X.

Which point indicates the new equilibrium position if there is an increase in the price of a close substitute for the commodity while other things remain the same?

11 The diagram shows the demand for and supply of a firm's product. The original equilibrium is at X.

The firm pays for a successful advertising campaign.

What is the new equilibrium?
12 The charts show the number of railway passenger journeys made and the miles of route open.

What can be concluded from the charts?

A The overall trend in passenger journeys between 1990 and 1994 was upwards.
B The routes had more people travelling on them in 1994 than in 1992.
C The revenue of the railway decreased between 1990 and 1994.
D There were more trains running in 1994 than in 1992.

13 Which method of advertising would be the most cost-effective way of selling economics textbooks to schools?

A commercial television
B daily newspapers
C direct mail
D local radio stations
14 A supply curve shows the relationship between the quantity supplied and
   A company profits.
   B the demand for the product.
   C the output of the product.
   D the price of the product.

15 What is likely to increase the supply of fish brought to market?
   A a decrease in the number of fishing vessels operating
   B the imposition of a quota on the import of fish
   C the imposition of a sales tax on fish
   D a decrease in the cost of building fishing vessels

16 The graph shows the market for unskilled workers in a city. The original equilibrium is at X.
   What would be the new equilibrium if there was a migration of workers to the city?
17 The table shows how three people spend their income.

<table>
<thead>
<tr>
<th></th>
<th>person X</th>
<th>person Y</th>
<th>person Z</th>
</tr>
</thead>
<tbody>
<tr>
<td>food, clothing and housing</td>
<td>35%</td>
<td>50%</td>
<td>20%</td>
</tr>
<tr>
<td>entertainment and leisure</td>
<td>25%</td>
<td>20%</td>
<td>40%</td>
</tr>
<tr>
<td>luxury goods</td>
<td>40%</td>
<td>30%</td>
<td>40%</td>
</tr>
</tbody>
</table>

Place the three people in the most likely order of income, from highest income to lowest income.

A X, Y, Z  
B Y, Z, X  
C Z, X, Y  
D Z, Y, X

18 The table shows the weekly values of certain items for the average person in each group.

Which group saves the most on average?

<table>
<thead>
<tr>
<th>Group</th>
<th>income ($)</th>
<th>spending ($)</th>
<th>borrowing ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>A employed workers</td>
<td>500</td>
<td>400</td>
<td>50</td>
</tr>
<tr>
<td>B retired people</td>
<td>150</td>
<td>140</td>
<td>0</td>
</tr>
<tr>
<td>C school students</td>
<td>25</td>
<td>30</td>
<td>5</td>
</tr>
<tr>
<td>D unemployed</td>
<td>200</td>
<td>300</td>
<td>100</td>
</tr>
</tbody>
</table>

19 ‘Between 1988 and 1998 the real income of the poorest 5% of the world’s people fell by almost 25%, while the real income of the richest 5% increased by 12%.’

What does this mean?

A Rich and poor people were equally affected.  
B The poor lost 25% of their money.  
C The poor lost about twice as much money as the rich gained.  
D The poor were relatively worse off in 1998 than 1988.

20 Which activity can a small firm carry out more easily than a large firm?

A adapting to changing fashions  
B buying in bulk  
C raising finance  
D undertaking expensive research
21 The table shows a firm’s average revenue and average cost.

What level of output, A, B, C or D, gives maximum profit?

<table>
<thead>
<tr>
<th>output (units)</th>
<th>average revenue ($)</th>
<th>average cost ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>5</td>
<td>10</td>
</tr>
<tr>
<td>B</td>
<td>10</td>
<td>20</td>
</tr>
<tr>
<td>C</td>
<td>15</td>
<td>25</td>
</tr>
<tr>
<td>D</td>
<td>20</td>
<td>30</td>
</tr>
</tbody>
</table>

22 Which of the following is a fixed cost of production?

A distribution costs
B dividends to shareholders
C overtime pay
D rental of buildings

23 The diagram shows the fixed costs, variable costs and total costs of a firm.

Which distance represents the firm’s fixed costs?

A PS  B QR  C QS  D RS
The table shows the total cost of producing a good at different levels of output.

<table>
<thead>
<tr>
<th>output (units)</th>
<th>total cost ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>0</td>
<td>15</td>
</tr>
<tr>
<td>1</td>
<td>25</td>
</tr>
<tr>
<td>2</td>
<td>36</td>
</tr>
<tr>
<td>3</td>
<td>42</td>
</tr>
</tbody>
</table>

The firm sells 3 units.

If the total costs have to be covered, at what price must each of the 3 units be sold?

A $42  B $27  C $14  D $6

Which statement describes a progressive tax?

A a tax that increases government income over time
B a tax that places an increasing burden on the poor
C a tax that rises in line with the rate of inflation
D a tax that has a higher rate as income rises

What is not a main economic government objective?

A a balance of payments deficit
B economic growth
C full employment
D price stability

When is the budget described as balanced?

A when direct taxes and indirect taxes are equal
B when exports and imports are equal
C when government spending and government revenue are equal
D when the demand for money and the supply of money are equal

What would be most likely to encourage saving?

A a rise in the exchange rate
B a rise in the goods and services tax rate
C a rise in the income tax rate
D a rise in the interest rate
The diagram shows the annual rate of inflation for a country between 2000 and 2003.

Which statement is true of the period 2000 to 2003?

A  The cost of living fell.
B  The price level rose.
C  The retail price index fell.
D  The value of money rose.

Which of the following would cause a favourable change in the UK trade in services (invisible) account?

A  A Malaysian company increases its exports to the UK.
B  A UK holiday company sends more British tourists to Namibia.
C  A large UK company increases its exports of goods.
D  A UK company wins a contract to transport South African exports.
31 The table shows units of output, value of output and number of people employed in an industry over three years.

<table>
<thead>
<tr>
<th></th>
<th>output (units, millions)</th>
<th>output value ($ millions)</th>
<th>number employed (000)</th>
</tr>
</thead>
<tbody>
<tr>
<td>year 1</td>
<td>10</td>
<td>10</td>
<td>5</td>
</tr>
<tr>
<td>year 2</td>
<td>21</td>
<td>25</td>
<td>7</td>
</tr>
<tr>
<td>year 3</td>
<td>32</td>
<td>40</td>
<td>8</td>
</tr>
</tbody>
</table>

What could be concluded from the table above?

A Inflation has increased.
B Output per worker has increased.
C Profit has increased.
D Working population has increased.

32 The graph shows annual changes in the prices of goods and services in a country between 1996 and 2001.

What can be concluded from the graph?

A Goods were cheaper in 2001 than 1996.
B Goods were cheaper than services from 1997.
C The price of goods fell at the start of 2000.
D The price of services fell in 2000.
33 On a holiday island criminals have frightened away tourists. To give tourists confidence the government has increased the number of police.

What is likely to happen as a result of such action by the government?

A Overseas earnings fall.
B Public expenditure increases.
C Taxes fall.
D Unemployment increases.

34 A government spreads its offices throughout the country even though it is expensive.

Which type of unemployment is this policy most likely to reduce?

A cyclical
B frictional
C regional
D seasonal

35 Botswana has achieved high rates of economic growth.

What is most likely to have fallen as a result of this economic growth?

A employment
B income per head
C infant mortality rate
D literacy rates

36 Other things being equal, what will cause a population both to increase and to age?

A a fall in the birth rate
B a rise in both the birth rate and the death rate
C a rise in the death rate and a fall in the birth rate
D a fall in the death rate

37 What would be found in a developed economy?

A low infant mortality rate
B low investment rate
C low life expectancy
D low literacy rate
38 What is an effect of trade protection?
   A It encourages home industries to be more efficient.
   B It increases the demand for home-produced goods.
   C It reduces the price of home-produced goods.
   D It reduces the price of imports.

39 Why might the government of a developing economy welcome large-scale cutting of its limited hardwood forests for export by a multi-national company?
   A It allows profits to be exported.
   B It conserves scarce resources.
   C It ensures long-term future growth in living standards.
   D It increases employment.

40 World-wide campaigns to reduce smoking will affect Malawi, which has relied on tobacco for its main export earnings.

   What is likely to happen if Malawi is successful in replacing its earnings from tobacco by developing its tourist trade?
   A The number of jobs required in the service sector will decrease.
   B The primary sector will become more significant in the economy.
   C There will be greater expenditure on new roads and infrastructure.
   D Visible earnings will increase while invisible earnings will decrease.